

**Finding the right Broker** - Doug Pendleton successfully brokered the sale of my 25-person machine products manufacturing company in Acton, Massachusetts. My relationship with Doug began after having numerous, unfruitful dealings with other brokers over the course of several years.

Working with Doug was completely different from past experiences, in a very positive and refreshing way. Doug is highly motivated, and he always focused on meeting and exceeding my goals. His experience, resources, and skill at resolving the constant stream of issues and questions, as well as offering expert advice, viable alternatives, and solutions was impressive and invaluable. He has an innate ability to read, understand, and helpfully manage the personalities and quirks of everyone involved. Doug takes the entire process and the person relationship with his clients, very seriously. In what can be an overwhelming and stressful process, he was masterful at keeping me focused, grounded and sane.

I highly recommend Doug Pendleton and encourage you to seriously consider working with him.



John Higgins