

GEORGE & COMPANY

THE REGION'S PREMIER
BUSINESS BROKERAGE FIRM

MAIN STREET & MIDDLE MARKET LISTINGS



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December 2018



Cafe & So Much More in Plymouth County #15573

Plymouth County, MA - Serving breakfast & lunch, coffee all day as well as craft beer & wine and merchandise. Fully renovated in 2014, this cafe has a recurring customer rate of 58%. Located in a desirable location with a great long-term lease. With all that is offered there is still room for growth and make it your own.

Gross Revenue: \$521,149
Cash Flow: \$98,113

Asking Price: \$277,000
Contact: Myles McAlpine



Convenience Store with Deli in Bristol County #15572

Bristol County, MA - Established, leased Convenience Store in prime location with plenty of foot & vehicle traffic. Seller is moving and is motivated! This store offers the usual grab & go items as well as sandwiches, salads, coffee, tobacco products and lottery. This has been an established CV for over 50 years.

Gross Revenue: \$173,000
Cash Flow: N/A

Asking Price: \$105,000
Contact: Myles McAlpine



Not Your same ole, same ole Liquor Store #15571

Worcester County, MA - This family owned & operated business is proud of their successes & offers a great opportunity to a new owner. Rural location, no other stores within 6 miles. Opportunities exist for growth. Destination spot for Friday night gatherings. Perfect business for family to operate.

Gross Revenue: \$400,000
Cash Flow: N/A

Asking Price: \$230,000
Contact: Chip Emerson



Debt Collection Law Firm #15568

Worcester County, MA - A prestigious firm that has assisted many commercial, retail, medical and professional clients with all aspects of debt collection. Included in the asking price is the 2,300 s.f. office/condo, with 11 private offices, common area with work stations, conference room and kitchenette.

Gross Revenue: \$3,500,000
Cash Flow: \$417,000

Asking Price: \$1,200,000
Contact: TBD



Long Established Restaurant Equipment Dealer #15564

Worcester County, MA - Centrally located in the metro-west area. Belongs to a major restaurant equipment buying group and has a loyal customer base located through-out the New England area. Turnkey and located in a 30,000 s.f. facility which includes a 10,000 s.f. showroom of equipment and supplies. Their extensive inventory is included in the asking price.

Gross Revenue: \$4,050,451
Cash Flow: \$288,340

Asking Price: \$1,400,000
Contact: Jeff Lefebvre



Pet Grooming Well-Established & Profitable #15567

Worcester County, MA - Full service, breed specific bathing & grooming. Great reputation for quality service with a loyal customer base. Expansion opportunity. Real Estate is being offered for an additional amount of \$115,000

Gross Revenue: \$90,557
Cash Flow: \$73,126

Asking Price: \$85,000
Contact: Manuela Gauthier



Be Your Own Boss - Valuing Assets Business - Relocatable #15566

Worcester County, MA - This is a relocatable / work at home business. Appraisals of personal property, equipment, inventory. Seller is willing to train! Projected 2018 Sales is \$130,000. Projected 2018 Cash Flow is \$91,500.

Gross Revenue: \$130,000
Cash Flow: \$91,500

Asking Price: \$250,000
Contact: Phil Dotten



Discount Retail Store – Price Drop – Central MA #15366

Central MA - Discount Retail Store that carries a wide range of inexpensive items – brand name & private label – for your car, pet, household, personal care.

Gross Revenue: \$220,000
Cash Flow: \$75,000

Asking Price: \$79,000
Contact: Lori Jacobson



Juice Bar / Growing Trend #15562

Providence County, RI - Here is a great opportunity to get into a rapidly growing franchise. Everyone is striving to lead healthy lifestyles, be part of the trend and offer consumers products that highly benefits them! No Royalties / Great Social Following

Gross Revenue: \$200,000
Cash Flow: TBD

Asking Price: \$75,000
Contact: Myles McAlpine



Not Just A Pizza Place #15560

Worcester County, MA - This casual restaurant offers a diverse menu and prepares meals from scratch giving their customers that “home made” appeal. Various pizza & grinders, burgers, wraps, salads and mac & cheese are all on the menu. Completely renovated inside and out. The real estate is being sold along with the business for an additional price.

Gross Revenue: \$952,206
Cash Flow: \$152,017

Asking Price: \$195,000
Contact: Ron Ekstrom



NH Pizza, Roast Beef & Sub Shop #15558

Hillsborough County, NH - This NY Style Pizza, Roast Beef and Sub Shop is in a high traffic, desirable location with plenty of free parking in Hillsborough County, NH. Averaging an estimated \$18,000 to \$20,000 per week in a clean, updated decor with seating for 30.

Gross Revenue: \$1,040,000
Cash Flow: TBD

Asking Price: \$325,000
Contact: Ray Shaw



Property Tax Abatement Service Business #15557

Worcester County, MA - Established, Well-Known, Respected & Successful. Our client is willing to train a new owner & is offering some financing for a well-qualified buyer. Independent administrator, bookkeeper and associated Law Firm are in place. Home Based / Relocatable. Great opportunity & growth potential. Extensive contracted client list.

Gross Revenue: \$150,000
Cash Flow: \$50,000

Asking Price: \$200,000
Contact: Phil Dotten



Commercial Greenhouse / Farm & Residential Home In New England #15554

New England - The current owners have invested over \$2M in the purchase of the 12+ acre property including many updates, renovations and automation to both the house, greenhouse and farm.

Gross Revenue: N/A
Cash Flow: N/A

Asking Price: \$1,599,000
Contact: Lori Jacobson



Looking for Pizza in Great City Location? Here it is! #15555

Worcester, MA - Grow with the city! High traffic area! Established Worcester Pizza, long-term leased stand-alone building with own off street parking. Estimated Gross Revenue \$356,000.

Gross Revenue: \$356,000
Cash Flow: TBD

Asking Price: \$129,000
Contact: Manuela Gauthier



Pizza in Norfolk County Great Numbers #15556

Norfolk County, MA - This business been successfully operating in the Norfolk County area for 3 years under present owners, but has been an established pizza restaurant since 2005. They serve a variety of pizzas, grinders, wraps, calzones, chicken, salads, dinners and appetizers. They offer the choice of dining-in, take out, delivery and catering services.

Gross Revenue: \$737,249
Cash Flow: N/A

Asking Price: \$310,000
Contact: Myles McAlpine



Central MA Catering Business #15552

Worcester County, MA - This Caterer has been in the business since the 80's providing an affordable menu for corporate & casual functions. Seller wishes to retire but is willing to stay on after "training period" for a negotiated time so new owner could take this business to the next level. There is such great growth potential that could easily double sales.

Gross Revenue: \$400,000

Cash Flow: \$100,000

Asking Price: \$149,000

Contact: Lori Jacobson



Lumber & Home Building Supply #15539

Grafton County, NH - Established for over 15 years, well-known and respected for their huge selection of building materials, salvage items & discontinued items. FF&E includes racking, store shelving, office equipment as well as boom truck, box truck, 3 flatbed trucks and 4 forklifts.

Gross Revenue: \$1,500,000

Cash Flow: \$144,000

Asking Price: \$399,000

Contact: Phil Dotten



Health & Wellness / Massage & Spa in Western MA #15503

Hampshire County, MA - Beautifully renovated this Spa screams "Relaxation". Infrared Saunas, Steam Rooms with Aromatherapy, numerous private state-of-the-art tub rooms, Therapeutic Massage, Facials and Reiki. Known for their excellent reputation, professionalism and great staff of dedicated, experienced and licensed personnel.

Gross Revenue: \$950,117

Cash Flow: \$253,000

Asking Price: \$995,000

Contact: Craig Miller



Landscape & Construction Related Business #15551

Worcester County - Seller has worked part-time in this business. Recurring revenues for supplies & service. Leads are generated by word of mouth and vendors. Training & transition available from Seller

Gross Revenue: \$553,789

Cash Flow: \$120,000

Asking Price: \$280,000

Contact: Doug Pendleton



State-of-the-Art CNC Machining #15550

Hampshire County - Hi-end machining for a client base involving aerospace, government work, military contractors and other large industrial companies. They have a very experienced staff and machinery that is recent, updated and relevant to deliver results others can't. There is capability to expand to another structure on the property and more than double production.

Gross Revenue: \$1,030,326

Cash Flow: \$207,226

Asking Price: \$1,050,000

Contact: Ron Ekstrom



Pizza - Worc. County - Average \$12k per week - Motivated Seller #15549

Worcester County - Eat In, Take Out, Delivery. College within walking distance. Average weekly sales \$12,000. Reasonable, renewable lease. Stand-Alone building with own off-street parking. Does catering. This has everything in place to be a GREAT MONEY MAKER

Gross Revenue: \$650,000
Cash Flow: N/A

Asking Price: \$200,000
Contact: Jesse Ritz



Established Bakery Staff In Place #15546

Worcester County - This landmark bakery / deli has been in Worcester County for 50 years! Great opportunity to build upon the name/brand and take this business as far as you want. A full staff of bakers, decorators, pastry, sales/counter staff, as well as management are in place and ready to continue to do what they do best!

Gross Revenue: \$1,059,542
Cash Flow: \$175,827

Asking Price: \$450,000
Contact: Ron Ekstrom



Cabinet Specialists: Design/Retail/Installation #15545

Worcester County - Established Cabinet specialists providing custom re-facing and new cabinets since 1987 throughout New England. Complete service including design, retail, installation. Showroom offers extensive collection of cabinetry, counter tops, tiles, sinks, faucets and hardware. The real property showroom and office will be sold with the business.

Gross Revenue: \$591,535
Cash Flow: \$132,018

Asking Price: \$175,000
Contact: Jeff Lefebvre



Machining Job Shop serving Blow Mold Industry #15547

Worcester County - Independently owned & operated business that specializes in services supporting the Plastics Industry. A solid platform that a buyer can expand. Employees in place that manage the day-to-day operations. Seller willing to train & help transition the business, industry experience is helpful but, not mandatory.

Gross Revenue: \$739,000
Cash Flow: \$186,000

Asking Price: \$600,000
Contact: Doug Pendleton



Pack & Ship / Mailbox Franchise #15347

Worcester County - Long-established franchise has established a reputation for providing quality services for retail and mailbox walk-in customers, and for commercial accounts utilizing his pack & ship expertise. Relationships with major freight carriers and USPS.

Gross Revenue: \$300,000
Cash Flow: \$60,000

Asking Price: \$109,900
Contact: Tim Cavan



State-Of-The-Art Fitness Center #15542

Essex County - Our client has completed the dream fitness center in Essex County and now is ready to retire. This fitness center has it all from free weights to the best machines to all types of classes to personal training. Great, trained staff is in place. This fitness center is ready to run with a new owner!

Gross Revenue: \$653,899
Cash Flow: \$92,471

Asking Price: \$399,000
Contact: Ron Ekstrom



Residential HVAC Business #15540

Norfolk County - This HVAC business has been serving their 4,000 clients for 25+ years. Management and Team is in place so industry experience is helpful but not required. SBA financing possible with as little down as \$100k. Over 60% is Warranty & Service. Seller is willing to train & help transition the business.

Gross Revenue: \$2,100,000
Cash Flow: \$523,000

Asking Price: \$1,800,000
Contact: Doug Pendleton



Own A Fitness Center for \$89,000 #15536

Worcester, MA - If you work out daily, are a people person, enjoy challenges & love to help people achieve their goals. Furniture/Fixtures/Equipment is included in asking price. 2,300 sf renovated, leased city location with parking. 8+ part-time trainers in place. Loyal clients & space to grow.

Gross Revenue: \$165,000
Cash Flow: \$55,000+/-

Asking Price: \$89,000
Contact: Lori Jacobson



Fence/Deck Sales/Installations #15460

NH - Well-Established Commercial & Residential. Fence/Deck Sales & Installation. Great Opportunity - Serving MA & NH Seacoast. Sales Growth Every Year Since 2014. 2 Strategically Placed Locations. Management - Team - Sub Contractors & Equipment IN PLACE

Gross Revenue: \$1,800,000
Cash Flow: \$250,000

Asking Price: \$375,000
Contact: Ray Shaw



Not a Big Box Lawn/Garden Power Equipment Store #15534

Middlesex County - This is a full-service power equipment shop, sales and service of lawn mowers, snow blowers, saws, as well as other misc. lawn & garden equipment. Great location on a main road, Seller is offering a long-term lease with possibly some seller financing for a well-qualified buyer.

Gross Revenue: \$1,250,000
Cash Flow: \$170,000

Asking Price: \$350,000
Contact: Lori Jacobson



Highly Successful, Independently Owned Mail Centers #15538

Worcester County - Established family owned business - not a franchise Pack & Ship, Printing & Graphics, Business & Home Office, Mailboxes 4 locations with long-term leases. Seller will provide a license agreement for the use of the Brand, Trademarked Logo & Website at each location.

Gross Revenue: \$1,637,000
Cash Flow: \$367,000

Asking Price: \$990,000
Contact: Tim Cavan



Major Growth Potential #15533

Middlesex County - From ice-cream to full restaurant. This seasonal ice-cream stand in a great location can easily be transformed into a fantastic year-round restaurant. Bring your ideas & make it your own!
Fast Food / Breakfast & Lunch

Gross Revenue: \$150,000
Cash Flow: \$25,000

Asking Price: \$79,000
Contact: Lori Jacobson



Northern Worcester County Hair Salon #15532

Northern Worcester County - Part-time STYLIST working owner profit \$115,000 +/- or bring your management/marketing skills to this fully staffed, well run operation. Upscale 1,296 sf long-term leased plaza location. 8 styling chairs, manicure/pedicure stations, product displays/waiting area. Hair / Nails / Special Occasions.

Gross Revenue: \$500,000
Cash Flow: \$115,000

Asking Price: \$189,000
Contact: Lori Jacobson



Flag Poles & Signs Sales/Installation/Maintenance #15531

Middlesex County - This profitable sign and flag pole business sells, installs and services only the leading products for their diverse client base of both residential and commercial customers. The owner of over 25 years currently operates this business out of his home and has proven to be of the top in its market.

Gross Revenue: \$306,801
Cash Flow: \$245,506

Asking Price: \$320,000
Contact: Kristofer Soderlund



Great Retail / Investment Property #15473

Vermont - This is a well-established, award winning, nationally recognized, winter sports retail business with e-commerce. Plenty of room for growth & expansion, currently open 8 months/year grossing \$1.5M. 7+ acre parcel of land houses retail & e-commerce buildings with great potential for commercial and/or residential development.

Gross Revenue: \$1,500,000
Cash Flow: \$250,000

Asking Price: \$499,000
Contact: Kristofer Soderlund



Golf, Restaurant, Banquet #15476

CT - 117 Acres in Beautiful CT. Newer Construction of 5,300 sf Club-House. Additional Pro-Shop, Practice Range, Bar & Restaurant, Course Improvements. Possibly some Seller financing available.

Gross Revenue: \$700,000
Cash Flow: N/A

Asking Price: Offers Invited
Contact: Craig Miller



Great Opportunity – Everything Included #15523

Worcester County - Our client wishes to retire and is including the real estate as well as all equipment & inventory of his Painting & Wallpapering Co. This could be a great investment for a current painter or for anyone that is looking to be their own boss.

Asking Price: \$199,000 Includes building, land, inventory & equipment
Contact: Jesse Ritz



Buy it for the Business or Buy it for the Real Estate #15522

Worcester County - Currently there is an operating garden center in this 6,000+ sf industrial building located on a 1.56 acre parcel of land! Steel building on a slab is expandable & dividable on a level lot with public water/sewer. Established in 1950's this building has a drive in door / loading dock and is classified as Commercial GB. Lot has 12 parking spaces.

Gross Revenue: \$596,000
Cash Flow: \$70,000

Asking Price: \$99,000
Contact: Jesse Ritz



A Store For All Seasons #15515

Worcester County - This retail business has served Central MA homeowner's & farmer's alike with their Farm, Pet, Lawn & Garden needs for over 30 years. Community based with a broad knowledge of products. Continued growth and profitable sales. Mulch & wood pellet delivery. Lease/purchase 8,240 sf retail & warehouse space on 4+ acres

Gross Revenue: \$1,986,665
Cash Flow: \$307,320

Asking Price: \$749,000
Contact: Phil Dotten



Middlesex County Italian Restaurant #15502

Middlesex County - Beautiful space consists of 4,000 sf on first floor which features. Full Bar, Dining Room, Open Kitchen & Rest Rooms, the basement houses offices & storage. Guest capacity of 130, full liquor license, and ample parking.

Gross Revenue: \$1,730,000
Cash Flow: \$165,000

Asking Price: \$299,000
Contact: Lori Jacobson



Successful Tanning Salon in Worcester #15517

Central MA - In business for 12+ years this tanning salon offers:

- Top of the line equipment
- Numerous choices including beds, stand up, spray & airbrush
- Miscellaneous retail tanning and skin care products
- Great leased 1,500 s.f. stand-alone location with off-street parking

Gross Revenue: \$252,904

Asking Price: \$199,000

Cash Flow: \$104,155

Contact: Tim Cavan



Hair Replacement/Restoration in New England #15511

New England - Serving clients throughout New England, our client has been in this business for almost 50 years and wishes to retire. Current owner owns the building and is offering a long-term lease for the 2,000-sf facility.

Gross Revenue: \$275,000

Asking Price: \$149,000

Cash Flow: \$111,000

Contact: Greg Lano



Middlesex County Convenience Store \$99,000 #15425

Middlesex County, MA - Great opportunity to get into your own business. Nice small (800sf) convenience store in Middlesex County. Located on a well-traveled road this CV offers: lottery, coffee, tobacco products as well as misc. convenience items.

Gross Revenue: \$292,000

Asking Price: \$99,000

Cash Flow: \$50,000

Contact: Ray Shaw



Fine Italian Dining in Worcester County #15452

Central MA - This remodeled Italian Restaurant has all the bells & whistles: exquisite finishes & furnishings, huge modern kitchen and a staff in place. 4,500 sf leased location with parking. Sales are approximately \$800k+. Great Opportunity!

Gross Revenue: \$780,000

Asking Price: \$225,000

Cash Flow: \$129,850

Contact: Lori Jacobson



Brick Oven Pizza Take Out & Delivery #15443

Hampden County, MA - Western MA Pizza Business great lease & location for this take out & delivery only shop. Well-known and award winning this is a great opportunity with a great price and some possible seller financing. Must See!

Gross Revenue: \$277,887

Asking Price: \$100,000

Cash Flow: \$84,898

Contact: Craig Miller



UNDER AGREEMENT - Childcare Center in Middlesex County #15543

Middlesex County - Licensed for 39 children with a solid staff that has been there for years makes this a truly turn-key operation. Established & Respected in a great location that has quick and easy access for parents dropping off & picking up. This is an attractive daycare that you will want to take a look at - there is expansion ability if wanted.

Gross Revenue: \$365,996
Cash Flow: \$57,884

Asking Price: \$139,000
Contact: Ron Ekstrom



UNDER AGREEMENT - Absentee Run Child Daycare #15565

Plymouth County, MA - This daycare is absolutely run absentee and is totally turn-key. Two directors lead this facility that is fully staffed with ownership spending not much more than 5 to 10 hours a month with reviewing reports or visiting the facility.

Gross Revenue: \$829,075
Cash Flow: \$213,046

Asking Price: \$449,000
Contact: Ron Ekstrom



UNDER AGREEMENT - Non-Medical Home Care Service #15494

MA - Just the right size business offering customized high quality & compassionate care for the elderly and disabled for 11 years. Currently there are approximately 25 caregivers for the current service areas of Worcester & Middlesex County as well as south central New Hampshire.

Gross Revenue: \$548,485
Cash Flow: \$148,551

Asking Price: \$345,000
Contact: Jeff Lefebvre



UNDER AGREEMENT - Established Auto Repair in Worcester #15394

Worcester County - Fully equipped shop does repairs, maintenance and inspection stickers. 3,489 sq. ft. with 5 bays & overheads. Seller owns building and will lease with option to buy. Being in the industry for 25+ years, Seller wishes to retire. Highly visible city location. National Franchise - Strong & growing market recognition & support.

Gross Revenue: \$750,566
Cash Flow: \$94,084

Asking Price: \$229,000
Contact: Jeff Lefebvre



UNDER AGREEMENT - Assisted Care Living Management & Staff in Place #15537

Central, MA - Provides residents with a bed & breakfast like setting & atmosphere. Residents are supported 24-7 by medical management, direct care / daily living activities, and many other forms of day to day quality care administered and supervised by a highly skilled and trained staff.

Gross Revenue: \$1,180,000
Cash Flow: \$624,000

Asking Price: \$4,000,000
Contact: Chip Emerson



UNDER AGREEMENT - Licensed Provider of Medicare & Medicaid Home Care #15528

Worcester County - Licensed providers of Medicare & Medicaid home care for the elderly, disabled and post-op clients primarily in Central MA. Approximately 40 employees, LPN's, Home Health Aids & Therapists. Great opportunity for an individual or an Investment Group.

Gross Revenue: \$1,688,049
Cash Flow: \$370,840

Asking Price: \$1,200,000
Contact: Jeff Lefebvre



UNDER AGREEMENT - Assisted Living - Great Business Opportunity #15541

Norfolk County - You don't have to be in a Medical Profession to own! Easy to Run / Easy to Own. This beautiful, totally renovated assisted living home is located in suburban Massachusetts. Management is in place as well as a fully trained staff making this truly a turn-key opportunity.

Gross Revenue: \$1,059,532
Cash Flow: \$417,101

Asking Price: \$1,995,000
Contact: Ronald Ekstrom



UNDER AGREEMENT - Rapidly Growing Insulation Company #15535

Bristol County - Residential & Commercial Insulation Installation Company. Incredible margins in a growing space that has no end in sight. Staff, Management & Equipment is all in place. Seller owns 3 companies. Company has potential to double or triple in volume with further investment in people and geographic expansion

Gross Revenue: \$3,900,000
Cash Flow: \$1,512,942

Asking Price: \$4,500,000
Contact: Ron Ekstrom



UNDER AGREEMENT - Utility Vehicle Workstations – Built to Order #15520

New England - Our client takes delivery of all major OEM vehicles and custom builds them to client specifications making them ready to work vehicles. Positioned for explosive growth moving forward with \$12M in 2018 backlog & more PO's & commitments from recurring clients over the 30 yrs.

Gross Revenue: \$13,500,000
EBITDA: \$2,560,000

Asking Price: Offers Invited
Contact: Christopher George



UNDER AGREEMENT - CT Liquor Store Over \$2,100,000 In Sales! #15416

CT - Located in a growing commercial area, Absentee run with management in place. Significant upside possible with the right experienced liquor retailer.

Gross Revenue: \$2,150,149
Cash Flow: \$253,018

Asking Price: \$950,000
Contact: Jeff Lefebvre



UNDER AGREEMENT - Custom Metal Fabricators - HVAC Industry #15500

Worcester County, MA - Commercial & industrial centrally located, serving Central New England engineering, service, fabrication, and installation. Absentee owner. Building available for lease or purchase.

Gross Revenue: \$748,000
Cash Flow: \$140,000

Asking Price: \$375,000
Contact: Doug Pendleton



SOLD - Geotechnical & Environmental Drilling Company #15357

Worcester County - New England company that are experts in geotechnical & environmental drilling. In business for 40+ years, great crew & large diversified equipment fleet. Sales 2M+. Make An Offer!

Gross Revenue: \$2,328,965
Cash Flow: \$508,619

Asking Price: Offers invited
Contact: Ron Kirwood



SOLD - Hi-Quality Tooling Machine Shop #15529

Middlesex County - Small shop that makes hi-quality tooling. Their tools are used on lathes, screw machines and milling machines, serving many industries where boring a precise hole is critical. Other industries that use their tooling are automotive, medical products, spray nozzle and aerospace.

Gross Revenue: \$397,445
Cash Flow: \$60,380

Asking Price: \$225,000
Contact: Ron Ekstrom



SOLD - Middlesex County Unique Retail #15525

MA- Outstanding management & staff are in place at this very unique MA store which carries wine, beer, a full selection of liquor as well as specialty food items. Located in a very strong demographic community which has significant disposable income it enjoys a very high gross revenue margin.

Gross Revenue: \$1,401,832
Cash Flow: \$148,747

Asking Price: \$425,000
Contact: Ronald Ekstrom



SOLD - Adult Day Program #15544

Middlesex County - Specializing in early to mid-stage dementia this non-medical residential home focuses on making lives better for participants as well as caregivers. Open Mon-Fri with a fully trained staff in place the owner does not work any shift hours. Well-established with discounted 1st year rent. Seller willing to finance 30% of purchase price.

Gross Revenue: \$321,316
Cash Flow: \$84,152

Asking Price: \$160,000
Contact: Ron Ekstrom



SOLD - Established & Profitable Restaurant #15509

Worcester County, MA - Casual restaurant with full bar in northern Worcester County. Revenue - \$1M+ with Cashflow - \$100K+ consistent increases year after year. Seating for 24, ample parking and a great location. This restaurant receives great reviews on social media.

Gross Revenue: \$1,274,755
Cash Flow: \$121,941

Asking Price: \$329,900
Contact: Tim Cavan



SOLD - Real Estate Appraisal #15524

Worcester County - Profitable, stable business that specializes in residential real estate valuations for homeowners, RE brokers, financial institutions, government agencies, and attorney's. Can be relocated & operated from anywhere because the staff primarily works remotely. Currently in position to handle growth

Gross Revenue: \$742,000
Cash Flow: \$184,000

Asking Price: \$450,000
Contact: Doug Pendleton



SOLD - Livery/Limo Company #15530

Middlesex County - Livery business established since the 70's providing competent & comfortable service to & from airports, destination locations such as proms, weddings, corporate events and funerals as well as entertainment venues.

Gross Revenue: \$278,000
Cash Flow: \$57,000

Asking Price: \$100,000
Contact: Jesse Ritz



SOLD - Excellent location for redevelopment #15459

Worcester County, MA - Multi-level, exterior drive in loading docks, 60+ parking spaces. 7 units with private access.

Gross Revenue: N/A
Cash Flow: N/A

Asking Price: \$409,000
Contact: Lori Jacobson



SOLD - Turnkey business location – Own the real estate #15435

Sturbridge, MA - Stand alone 3,700 sf renovated building on rte 20 in Sturbridge. This used to be the "Sweet Kiwi Frozen Yogurt". Reopen the yogurt shop or put whatever you want in.

Gross Revenue: \$130,000
Cash Flow: TBD

Asking Price: \$450,000
Contact: Lori Jacobson



SOLD - “Old School” Music Shop #15506

Worcester County, MA - This music store is definitely “old school” offering sales, service & lessons from beginners on up. Our client is looking to retire after decades in the business. This is not a franchise, it is a regionally known and respected shop. Long-term fair market lease is offered.

Gross Revenue: \$688,712
Cash Flow: \$56,650

Asking Price: \$129,900
Contact: Jeff Lefebvre



SOLD - Motivated Seller Precision Metal Fabrication Sales \$3.7M #15521

Middlesex County - Company has a historical base of accounts, utilizes up-to-date technologies, very low client concentration levels, sales & management teams in place, and has excess capacity for growth.

Gross Revenue: \$3,700,000
Cash Flow: N/A

Asking Price: Offers Invited
Contact: Doug Pendleton



SOLD - Price Reduced! Own Your Own Favorite Bar In Worcester! #15438

Worcester, MA - High Traffic, Full Pouring License, 200+ Occupancy, Open 4 Nights/Week & Closed During the Summer, Tons of Potential for Growth.

Gross Revenue: \$300,000
Cash Flow: \$107,000

Asking Price: \$129,000
Contact: Lori Jacobson

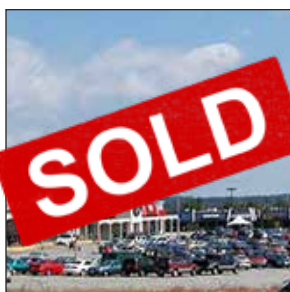


SOLD - RARE Bank Financing / Breakfast & Lunch #15388

Worcester County - Landmark Breakfast & Lunch very busy 7 days per week. Consistent Success 10+ years. Averages \$10,000 per week. Full staffed with stand-alone building & parking (lease or purchase Real Estate).

Gross Revenue: \$480,000
Cash Flow: \$120,000

Asking Price: \$225,000
Contact: Lori Jacobson



SOLD - One of NE’s Largest Hydroponic & Organic Growing Retail & Wholesalers #15493

New England - A retail and wholesale operation that sells Hydroponic products and systems.

Gross Revenue: \$6,000,000
Cash Flow: \$1,020,000

Asking Price: \$3,900,000
Contact: Chip Emerson



SOLD - Butcher Shop & Deli Combo #15429

Middlesex County, MA - This Butcher Shop/Deli has been serving their loyal customers for over 15 years! Located in the desirable Middlesex County with an average of 20,000 cars passing by daily.

Gross Revenue: \$700,000
Cash Flow: \$100,000

Asking Price: \$109,000
Contact: Lori Jacobson



SOLD - Salon – Sales OVER \$600,000 #15488

Middlesex County, MA - This stylish salon offers 5 Chairs / 7 Stylists in desirable Middlesex County. Completely turn-key in a great location; you can lease the 2,390 square foot space or purchase the real estate.

Gross Revenue: \$600,000
Cash Flow: \$110,000

Asking Price: \$129,000 Plus RE
Contact: Lori Jacobson



SOLD - Successful Middlesex Garden Center #15474

Middlesex County, MA - Plenty of Opportunity For Expansion! This well established business offers the community the finest garden center products.

Gross Revenue: \$800,000
Cash Flow: \$88,500

Asking Price: \$299,000
Contact: Phil Dotten



SOLD - \$259K Includes: Building, Land & All Equipment #15497

Worcester County, MA - Be your own boss and run your own childcare education center. The asking price includes the ownership of the building, land, and all equipment necessary to run this business successfully.

Gross Revenue: \$300,000
Cash Flow: \$89,000

Asking Price: \$259,900
Contact: Chip Emerson

Larger Business Listings

as of 11/21/2018

Rapidly Growing Killington VT: Profitable sporting retail/ecommerce business on 7.7 developable acres.

Fence & Deck Sales / Installation: New England Seacoast. Sales \$1.5 Management & Sub-Contractors in place.

Long-Term Residential Care Home: Bed & Breakfast like setting in Central MA. Management & staff in place. 16,710 sf recently renovated. Revenues are in excess of \$1M earnings are \$624K. Business & property are offered at \$4M. LOI

CT Golf: 5,000 sq. ft. Club House, Pro-Shop, 9-hole course on 100+ scenic acres

Licensed Medicare & Medicaid Home Care Services: Providing a broad range of professional services for the elderly, disabled & post-op. patients in Central MA. LOI

The Best Long-Term Care Operators: Seeking Partner/Buyer. Looking to launch 2nd phase expansion that will bring total value of operation close to \$53M. Defined exit point, everything is in place.

State-of-the-Art CNC Machining: Established, high-end machining. Client base Aerospace, Government, and Military. Revenue: \$1,030,326; Asking: \$1,050,000

Established HVAC Business: Gross Income: \$2.1M Cash Flow: \$523k Management & Team in place. Over 4,000 repeat customers.

Restaurant Equipment Dealer: Kitchen, bar, and dining equip. & furniture. All major brands. CAD software design expertise. Gross Sales \$4M Cash Flow \$380k Asking \$1.5M including \$300k of inventory

Turn-Key Commercial Greenhouse Operation: 14 Acre property with automated Greenhouse. Land, Commercial Greenhouse, Residential Home Asking \$1.5M

National Cold-Chain Logistics Co: Well established, Explosive growth, specialized equipment.

Coming Soon

Major Food Preparation “Wholesaler”: services canteen trucks and vending companies. Gross Sales \$5M Cash Flow \$500K Asking \$1.2M

Abbreviation Key

P – Pending client, we are waiting for additional documentation

LOI – The company has entered into a letter of intent. We are unable to disclose any information.

B – Exclusive buy-side client seeking acquisitions

EBITDA – Earnings before interest, taxes, depreciation & amortization

SDE – Seller’s discretionary earnings

M – Million

K - Thousand