

Myles McAlpine

Boston, MA
(508) 304-0506
Mylesmcalpine@gmail.com

EDUCATION

MASSACHUSETTS MARITIME ACADEMY

Bachelor of Science in International Maritime Business

Buzzards Bay, MA

CLASS OF 2018

- Cumulative G.P.A: 3.8 / 4.0
- Graduated Summa Cum Laude
- International Maritime Business Operations Officer
 - Highest ranking business cadet within business major in charge of over 250 cadets

SINGAPORE EXPERIENTIAL LEARNING

International program focused on professional & cultural development

SINGAPORE

WINTER 2018

SHANGHAI MARITIME UNIVERSITY ABROAD PROGRAM

School of Economics & Management

SHANGHAI, CHINA

FEBRUARY – JUNE 2017

EXPERIENCE

HORN MARITIME

Maritime Investment Analyst

GENEVA, SWITZERLAND

JUNE 2017 – MAY 2018

- Collaborated with CEO on development of various business and investment plans within the maritime industry
- Participated in the negotiations that successfully funded the \$2 million USD acquisition of a second-hand vessel
- Constructed financial models using DCF that highlighted the returns of a second-hand livestock carrier investment
- Performed niche market research leading to numerous discussions with CEO and investors

SKYSAIL ADVISORS

Investment Analyst Intern - Industrials & Technology

Business Analyst Intern - Maritime Technology

BOSTON, MA

JANUARY – AUGUST 2017

Functioned as an analyst working directly with the CEO on projects within the maritime transportation & technology sectors. Constructed in depth presentations on the performance of a dry-bulk vessel investment, which was sent to shareholders. Conducted market research with executives to initialize development of multiple emerging maritime technologies including P2P Lending, Blockchain Solutions and Predictive Port Call Analytics.

Select Transactions:

- ***Analyst on sell-side advisory of a potential \$50m divestment of a shipping agency***
Aggregated, sorted and analyzed port-call data from the previous three years to be used effectively in excel model. Assisted in the development of a dynamic excel model correlating global commodity transaction volume with the future growth of the company. Assisted in overall organization of financial statements.
- ***Analyst on buy-side advisory of a maritime software provider***
Constructed presentations on valuation drivers by calculating the total addressable market, annual recurring revenue and net retention rate. Established the scope of current & potential customers using Tableau.
- ***Analyst on potential \$2m acquisition of a maritime software provider***
Normalized financial statements to establish a more accurate valuation using seller's discretionary earnings. Participated in numerous discussions with the owner & investors during the negotiation phase.

PLATEAU ASSET MANAGEMENT

Private Equity Analyst Intern - Private Equity Search Fund

BOSTON, MA

SUMMER 2016

- Collaborated with a diverse group of analysts nationwide on deal sourcing
- Implemented alternative strategies for contacting executives and brokers through monitoring CRM analytics
- Mentored new analysts on our most efficient methods of deal sourcing in New England

INTERESTS

Entrepreneurship | Car Enthusiast | Maritime Industry | International Travel